



# Small Business FinanceWorks

There are 22 million small businesses operating in the U.S., and 6 million new start-ups enter the market each year.1 Many of these small businesses (40% according to Intuit research) are "hidden" to financial institutions because they co-mingle their personal and business accounts. As the trusted holders of critical financial information for these small businesses. financial institutions are uniquely positioned to provide them with tools that are critical to their success and growth.

Digital Insight, an Intuit company, is the leading provider of on-demand banking services to banks and credit unions.

The Company's extensive portfolio of on-demand applications are hosted in its world-class data center and securely delivered via the Internet. Outsourcing the management of online banking services to Digital Insight empowers financial institutions to generate new sources of revenue, increase customer retention and realize increased cost efficiencies.

For more information, visit www.digitalinsight.com

Small Business FinanceWorks v1 enables you to help small businesses manage their most important financial jobs from your Consumer Internet Banking Web site, solidifying your position as a trusted partner and primary financial institution.

Small businesses have unique needs for managing daily financial tasks, and they currently have limited options to solve them. In fact, millions of small businesses still use pencil and paper to manage key workflows such as invoicing and payroll.

- Provides quick access to easy-to-use small business tools.
- Serves as a launch pad for important financial and administrative tasks.
- Allows you to market additional products as your users' needs change and grow.



# **Benefits**

#### With Small Business FinanceWorks you can...

- Differentiate your financial institution by becoming a central hub for small business financial needs.
- Attract new small business relationships and deepen current ones.
- Identify small businesses in your base, leveraging behavior and usage data for targeted cross-sell.

<sup>1</sup> Small Business Administration.

<sup>2</sup> Intuit Small Business Quant Survey, 2006

 Generate fee income and revenue share as your small business users adopt the Small Business FinanceWorks applications.

# With Small Business FinanceWorks, your small business users can...

- Manage important financial tasks from one place.
- Simplify workflows with easy-to-use online tools.
- Get paid more quickly with convenient tracking and follow-up tools.
- Save time by eliminating manual paperwork and processes.
- Establish a professional appearance to their customers.
- Enjoy peace of mind that they are not missing critical payroll tax deadlines or payments.
- Select only the solutions that are right for their business.
- Free up time from financial tasks and focus on running their business.

continued

#### Solutions & Services

#### **Consumer Solutions**

Customer Support Internet Banking Marketing Online Financial Management Online Services Paperless Imaging

#### **Commercial Solutions**

Business Banking Corporate Banking

#### **Lender Solutions**

Branch Contact Center Online

#### **Security Solutions**

Anti-Phishing Authentication Fraud Identify Theft Resolution

#### **Small Business Solutions**

Invoicing Merchant Account Services Online Financial Management Payroll

### **Features**

- Management reports that allow financial institutions to identify eligible users, track usage and support billing.
- Financial management tools appropriate for small businesses of varying sizes and sophistication.
- Web analytics data provided on usage metrics.
- Online payroll solution that helps pay employees, pay payroll taxes and file tax forms easily and conveniently.
- Electronic and paper-based payment processing options.
- Online payroll solution that manages paycheck creation, direct deposit, liability payments, tax forms and employee reporting.
- Support for legal filings and tax preparation.
- Developed by Intuit, the leader in small business financial software and services.
- Available on Digital Insight's Consumer Internet Banking.<sup>1</sup>

## LaunchSmart – End-to-end Training and Marketing Support

LaunchSmart is a one stop shop for everything you need to drive awareness and adoption of Small Business FinanceWorks for your end user base and employees – and it's included with your purchase of the product.

#### LaunchSmart will help you...

- Accelerate business results.
- Build staff awareness and excitement through on-demand training modules and support documentation.
- Drive adoption and active use by your small business users through "ready to go" marketing materials that you can customize and call your own.
- Market to different target segments through a variety of print and online touch points.



<sup>1</sup>Will also be available on Digital Insight's Business Banking platform in 2009.

