# Tax Analysis <br> specially prepared for 

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Tax Year 2007

## Joe's Tax Pro

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## Your Bottom Line

"What do I owe? What is my effective tax rate?"

| Refund | Effective tax rate |
| :---: | :---: |
| $\$ 2,000.00$ | $15.63 \%$ |

* Effective Tax Rate is an approximation of Tax divided by Income as a percentage.


## "Why is the bottom line this amount?"

|  | 2006 | $\mathbf{2 0 0 7}$ | \% Change | Difference |
| :--- | ---: | ---: | ---: | ---: |
| Taxable Income | $\$ 150,000.00$ | $\$ 160,000.00$ | $6.67 \%$ | $\$ 10,000.00$ |
| Total Tax | $\$ 30,000.00$ | $\$ 25,000.00$ | $-16.67 \%$ | $-\$ 5,000.00$ |
| Payments \& Credits | $\$ 28,000.00$ | $\$ 27,000.00$ | $-3.57 \%$ | $-\$ 1,000.00$ |
| Bottom Line | $\$ 2,000.00$ | $\$ 2,000.00$ | $0.00 \%$ | $\$ 0.00$ |
|  | balance due | refund |  |  |
|  |  |  |  |  |

## "How did my effective tax rate change?"

|  | 2006 | 2007 | \% Change | Difference |
| :--- | ---: | ---: | ---: | ---: |
| Effective Tax Rate | $20.00 \%$ | $15.63 \%$ | $-21.85 \%$ | $-4.37 \%$ |

## "How did factors affecting the bottom line differ from last year?"



# Your Standard or Itemized Deductions <br> "What was my Deduction this year?" 

| Deduction Applied $^{*}$ | Deduction Type |
| :---: | :---: |
| $\$ 68,421$ | Itemized |

* How the Standard or Itemized deduction is applied depends on which is beneficial to your overall tax return or is required by law.


## "How did my Deduction change from last year?"

|  | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ |
| :---: | :---: | :---: |
| Deduction Applied | Standard <br> $\$ 10,700$ | Itemized |
|  | $\$ 688421$ |  |



If charts do not match total deduction, your return may have utilized standard deduction or were subject to other limitations.

## 2-Year Comparison

## Summary

| Items Affecting Your Bottom Line | 2006 |  |  | 2007 |  | Difference | \% Difference |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Income | $\$$ | 188,217 | $\$$ | 242,714 | $\$$ | 54,497 | $29 \%$ |
| $\quad$ Adjustments to Income | $\$$ | - | $\$$ | 8,495 | $\$$ | 8,495 |  |
| Adjusted Gross Income (AGI) | $\$$ | 188,217 | $\$$ | 234,219 | $\$$ | 46,002 | $24 \%$ |
| Deductions (Standard or Itemized) | $\$$ | 27,666 | $\$$ | 68,421 | $\$$ | 40,755 | $147 \%$ |
| Exemptions | $\$$ | - | $\$$ | 13,600 | $\$$ | 13,600 |  |
| Taxable Income | $\$$ | 188,217 | $\$$ | 152,198 | $\$$ | $(36,019)$ | $-19 \%$ |
| Total Tax | $\$$ | 44,939 | $\$$ | 61,666 | $\$$ | 16,727 | $37 \%$ |
| Payments and Credits | $\$$ | 42,000 | $\$$ | 79,041 | $\$$ | 37,041 | $88 \%$ |
| Penalties | $\$$ | - | $\$$ | 352 | $\$$ | 352 |  |
| Bottom Line | $\$$ | $(2,939)$ | $\$$ | 17,023 | $\$$ | 19,962 | $-679 \%$ |

## Detail of Featured Line Items

| Sources of Income | $\mathbf{2 0 0 6}$ |  | $\mathbf{2 0 0 7}$ |  | Difference | \% Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Wages, Salaries, Tips | $\$$ | 101,114 | $\$$ | 94,000 | $\$$ | $(7,114)$ | $-7 \%$ |
| Interest \& Ordinary Dividends | $\$$ | 1,789 | $\$$ | 2,522 | $\$$ | 733 | $41 \%$ |
| State Tax Refund | $\$$ | 724 | $\$$ | 820 | $\$$ | 96 | $13 \%$ |
| Schedule C (all) | $\$$ | 59,493 | $\$$ | 112,402 | $\$$ | 52,909 | $89 \%$ |
| Capital Gains | $\$$ | $(3,000$ | $\$$ | 617 | $\$$ | 3,617 | $-121 \%$ |
| IRA Taxable Distributions | $\$$ | 45 | $\$$ | 6,500 | $\$$ | 6,455 | $14344 \%$ |
| Pension Taxable Distributions | $\$$ | - | $\$$ | 3,255 | $\$$ | 3,255 |  |
| Rents and Royalty Income | $\$$ | 8,622 | $\$$ | 371 | $\$$ | $(8,251)$ | $-96 \%$ |
| Partnerships, SCorps, etc. | $\$$ | 1,500 | $\$$ | 518 | $\$$ | $(982)$ | $-65 \%$ |
| Farm Income | $\$$ | 9,600 | $\$$ | 7,099 | $\$$ | $(2,501)$ | $-26 \%$ |
| Social Security (taxable) | $\$$ | 8,330 | $\$$ | 8,330 | $\$$ | - | $0 \%$ |
| Other Income | $\$$ | - | $\$$ | 6,280 | $\$$ | 6,280 |  |
| Total Income | $\$$ | 188,217 | $\$$ | 242,714 | $\$$ | 54,497 | $29 \%$ |


| Itemized Deductions | 2006 |  |  | 2007 |  | Difference | \% Difference |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\quad$ Medical \& Dental | $\$$ | - | $\$$ | - | $\$$ | - |  |
| Income or Sales Tax | $\$$ | 4,000 | $\$$ | 6,000 | $\$$ | 2,000 | $50 \%$ |
| Real Estate Taxes | $\$$ | 3,200 | $\$$ | 34,500 | $\$$ | 31,300 | $578 \%$ |
| Personal Property \& Other taxes | $\$$ | 200 | $\$$ | 750 | $\$$ | 50 | $275 \%$ |
| Interest Paid | $\$$ | 21,000 | $\$$ | 21,000 | $\$$ | - | $0 \%$ |
| Gifts to charity | $\$$ | 21 | $\$$ | 3,950 | $\$$ | 3,929 | $18710 \%$ |
| Casualty \& theft losses | $\$$ | - | $\$$ | 2,478 | $\$$ | 2,478 |  |
| Miscellaneous Deductions | $\$$ | - | $\$$ | 1,300 | $\$$ | 1,300 |  |
| Itemized Phaseout | $\$$ | $(755)$ | $\$$ | $1,557)$ | $\$$ | $(802)$ | $106 \%$ |
| Total Itemized Deductions | $\$$ | 27,666 | $\$$ | 68,421 | $\$$ | 40,755 | $147 \%$ |


| Taxes | 2006 |  | 2007 |  | Difference | \% Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\quad$ Income Tax | $\$$ | 25,899 | $\$$ | 31,430 | $\$$ | 5,531 | 18 |
| Additional Income Tax | $\$$ | 7 | $\$$ | 25 | $\$$ | $21 \%$ |  |
| Self-Employment Tax | $\$$ | 12,589 | $\$$ | 15,290 | $\$$ | 2,701 | $257 \%$ |
| Alternative Minimum Tax (AMT) | $\$$ | 5,822 | $\$$ | 13,619 | $\$$ | 7,797 | $21 \%$ |
| Other Taxes | 622 | $\$$ | 1,302 | $\$$ | 680 | $134 \%$ |  |
| Total Tax | $\$$ | 61,666 | $\$$ | 44,939 | $\$$ | 57,482 | $109 \%$ |

## Personalized Tax Advice

Below you will find a list of recommendations that offer potential opportunities to save on your taxes next year. We created this list for you based on the information in your 2007 tax return. If you have questions about any of these recommendations, please don't hesitate to contact our firm. Keep a copy of your return and your supporting documentation for at least three years after you file your tax return.

- You had a large federal tax refund this year. You may wish to consider reducing your federal income tax withholding.
- You have a 401(k) contribution of $\$ 8,207$ on your Dunder Mifflin W-2. This is less than the maximum amount you could have contributed. In 2008, you could defer up to \$15,500 to a 401(k) plan (You can defer $\$ 18,000$ if your employer supports the catch-up provision for those 50 and older.)

Because you are in the 33\% marginal tax bracket, consider switching some of your taxable investments to tax-exempt state or municipal bonds. Note: Selling investments for any reason may have tax consequences.

Consider a tax-deferred investment (i.e., a deferred annuity). Consult with Dunder Mifflin to see if shifting some of your taxable investments to a deferred investment would be right for you.

Thank you again for your business this year. We look forward to meeting your future needs.

