



Managing Inventory with QuickBooks® Enterprise Solutions is a Snap for Explosives Firm



“Now that we use QuickBooks Enterprise Solutions we know that our financial statements are correct, so we feel a lot more comfortable with how the business is doing. Also, QuickBooks Enterprise Solutions is so user friendly that it’s easy to get someone new up and running.”

Shay Blood
Controller
Austin Explosives Co.

Customer Profile:

- Distributor of industrial explosives to oil and gas, mining and construction firms
- In business since 1960
- Based in Austin, Texas
- 6 locations
- 19 employees

Choosing Enterprise Solutions:

- Using Enterprise Solutions since October 2005
- Previously used DacEasy
- Switched to Enterprise Solutions to get software with more extensive inventory capabilities
- Selected Enterprise Solutions over other mid-market applications because of the strong inventory features and the fact that QuickBooks has the best reputation of any accounting software

Implementing Enterprise Solutions:

- The most critical element of the conversion to Enterprise Solutions was setting up the inventory
- No outside implementation assistance was required due to prior experience using QuickBooks
- No need for an investment in training as it was easy to teach other employees how to use the product

Benefits of Enterprise Solutions:

- Now it is much simpler to research specific transactions—such as customer payments or orders—than it was with DacEasy
- With Enterprise Solutions the owners know that the financial statements are correct, so they feel more confident that they understand how the business is doing.
- Managers can quickly assess the profitability of different customer jobs and they know how much they can afford to spend because it is so easy to track the cash coming in

For more information call **(866) 379-6635** or visit www.quickbooksenterprise.com