

# QuickBooks Enterprise Solutions 7.0 | Fact Sheet

**QuickBooks® Enterprise Solutions** ([www.quickbooksenterprise.com](http://www.quickbooksenterprise.com)), designed for growing businesses, is the most powerful product in the QuickBooks family. It has the power and flexibility to meet a business's unique needs as it grows for thousands less than other, more complicated accounting systems. QuickBooks Enterprise Solutions is also available in industry-specific editions for contractors, wholesalers, manufacturers, professional services firms, retailers, nonprofits and professional accountants.

## Increased capacity, speed and user access for company growth

- **Simultaneous Access For Up To 20 Users.** QuickBooks Enterprise Solutions is available in 5-user, 10-user, 15-user and 20-user versions, so businesses can scale up as their business grows without jumping to an expensive alternative mid-market solution.<sup>1</sup>
- **Improved Capacity.** Users can store and manage 100,000 or more inventory items, customers and vendors. That's more than six times the capacity in QuickBooks Pro and Premier, giving QuickBooks upgraders room to grow.<sup>2</sup>
- **Powerful Database.** QuickBooks Enterprise Solutions has an industry standard, SQL relational database underneath the hood, which can scale to the needs of a business as it grows.

## Advanced functionality for better business decisions

- **Robust Inventory Management.** Improve customer service and streamline shipping with advanced inventory tools, including:
  - **New Unit of Measure Conversion** for businesses that buy items in one unit of measure, stock them in another, and sell them in yet another. Users can apply different units of measure on sales orders and purchase orders and automate the unit of measure conversion as the item moves through the business.
  - **Bill of Materials Tracking** for both material and non-materials costs, allowing users to see how many finished goods they can build based on current inventory.
  - **Available-to-Promise** which puts the exact amount of inventory on hand, including where it is committed, when it is needed, and what is on order. Available-to-Promise simplifies a company's ability to commit to product delivery dates, or to borrow inventory tagged for later delivery on less critical orders.
  - **Sales Order Fulfillment Worksheet** provides a single view of all pending orders so businesses can base ship-to decisions on projected revenue, customer value and other key indicators that help determine fulfillment priority. After determining which orders to fill first, users can immediately print pick lists and packing slips to streamline their whole shipping process. This innovative workflow automation can only be found in QuickBooks.

<sup>1</sup> Users on the same network must all use the same version of QuickBooks Enterprise Solutions to access the same file.

<sup>2</sup> Performance testing was conducted at 100,000 item lists. You may see performance degradation as you add more than 100,000 items, customers or vendors.

# QuickBooks Enterprise Solutions 7.0 | Fact Sheet

- **Backorder Tracking** columns on sales orders, invoices and other sales forms show exactly what still needs to be shipped and on POs it shows what a user is still expecting from vendors.
- **Customer and Vendor Centers.** The Customer and Vendor Centers provide users with an intuitive interface to find all their customer and vendor-related information from a single, easy-to-use place. Users can see in one simple screen all important customer and vendor information, such as balances, transaction histories, including invoices and recent payments, payment terms, notes and more.
- **Employee and Payroll Centers.** The Employee Center, like the Customer and Vendor Centers, makes it easy for users to find, locate and manage all employee and payroll-related data. From one simple screen users can hire employees, collect, manage and track employee personnel and payroll information. With a paid subscription to QuickBooks Payroll<sup>3</sup>, users can access the Payroll Center to pay employees, pay taxes and other payroll-related liabilities, file tax forms, manage and track payroll expenses and liabilities, receive compliance updates to tax tables and federal/state forms.
- **Advanced Security Features.** Customize user access levels to over 115 areas and activities. Assign access levels such as view-only, create, modify, delete and print to all activities for each user. Plus, maintain exclusive control over accounting while delegating administrative functions to other users with Administrative Controls. Thirteen predefined user roles, save administrators time in new user setup and permissions maintenance.
- **Always-on Audit Trail.** The always-on audit trail and audit reports let users detect employee errors and track changes without slowing down software performance. It lets users view the Voided/Deleted Transaction Report to easily review changes and detect errors or fraudulent transactions. The always-on audit trail also saves accountants upfront investigation time by enabling them to quickly compare changes made to the current company file compared to the previous version.

## Flexibility to meet a variety of business demands

- **Modify and Customize Reports for Different Needs.** QuickBooks Enterprise Solutions includes 120 built-in reports that can be easily tailored to users' needs. Once a user customizes a report and saves the changes, the program stores the report for future use. Plus, users can easily add logos and new fields to any form.
- **ODBC Compliant.** Retrieve QuickBooks data with ODBC compliant applications such as Microsoft® Access and Excel (applications sold separately) to see the data in different formats. Plus, users can build custom reports, link to business applications and build custom queries, forms or tools.
- **Quickly Connect Remote Locations and Workers.** Businesses can support multiple locations by ensuring that they have the flexibility to use QuickBooks Enterprise Solutions. It's easy to connect multiple locations and remote workers using the third-party software of Windows Terminal Services (additional fees may apply).

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<sup>3</sup> Add-on services require subscription, EIN and Internet access for certain features, including tax table updates and direct deposit.

# QuickBooks Enterprise Solutions 7.0 | Fact Sheet

## Expandable and customizable for specialized needs

- **Expanded Capabilities.** Meet specialized needs by integrating with more than 400 software applications available through the QuickBooks Solutions Marketplace (<http://marketplace.intuit.com>). Applications available include ACT!, Goldmine, job costing, time tracking, shop floor control programs and more.
- **Improved Integration.** Some applications, such as TrueCommerce EDI, you can get started and access right from within QuickBooks Enterprise Solutions.
- **Additional Services.** Purchase optional QuickBooks services and tools as a business grows such as in-house or outsourced QuickBooks Payroll Services, QuickBooks Point of Sale, Merchant Account Services for credit card processing and checks and supplies. Additional terms, conditions and fees apply.

## Fraction of the investment and maintenance costs

- **Unbelievable Value.** QuickBooks Enterprise Solutions starts at \$3,000 for a 5-user license. Competitive multi-user systems can cost \$14,000 – \$60,000 for just the licenses alone, not to mention thousands more for implementation, training and support.
- **Full Service Plan.** QuickBooks Enterprise Solutions comes complete with one-year membership to the Full Service Plan, which includes training, a support engineer dedicated to a company, 24x7 product support, automatic upgrades, reporting services, online backup service and more.<sup>4</sup>

## Pricing (MSRP)

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|---|---------|
| ■ QuickBooks Enterprise Solutions 7.0 5-User  | \$3,000 |
| ■ QuickBooks Enterprise Solutions 7.0 10-User | \$4,500 |
| ■ QuickBooks Enterprise Solutions 7.0 15-User | \$6,000 |
| ■ QuickBooks Enterprise Solutions 7.0 20-User | \$7,500 |

All prices include the Full Service Plan good for 12 months from purchase (additional terms, conditions and fees apply).

## Availability

QuickBooks Enterprise Solutions 7.0 will be available on October 2, 2006 and can be purchased direct from Intuit by calling (866) 379-6635 or from a certified QuickBooks Enterprise Solution Provider.

<sup>4</sup> Full Service Plan is good for months from purchase. Dedicated support engineers available weekdays from 5 A.M. - 5 P.M. Pacific Time. Intuit reserves the right to limit each telephone contact to one hour and to one incident. Support availability subject to occasional downtime for systems and server maintenance, company events, observed U.S. holidays, and events beyond our controls. Terms, conditions, pricing, service offerings, and availability of the Full Service Plan are subject to change at any time without notice.