

— Complete List of QuickBooks Enterprise Solutions Reports —



QuickBooks Enterprise Solutions, for growing businesses, is the most powerful QuickBooks product. It has the power and flexibility to meet your business' unique needs as it grows for thousands less than other, more complicated accounting systems. It comes with 134 standard reports with the flexibility for you to customize and build your own reports. You can also retrieve your data with ODBC compliant applications such as Microsoft® Excel or Access to analyze your data any way you want. QuickBooks Enterprise Solutions is available in industry-specific versions with additional industry-specific features and reports.

Key benefits include:

- **Best for Multiple Users:** Scale from 5 to 20 simultaneous users with the best multiple-user performance QuickBooks offers.
- **Extra Data Capacity:** Get the most capacity of any QuickBooks product – add and track 100,000 or more inventory items, customers or vendors.
- **Scalability:** Built with a powerful, industry-standard SQL database that scales as you grow.
- **Accounting Controls:** Enhanced user access permissions to over 115 areas and activities and “always-on” audit tracking.
- **Advanced Reporting:** Use the built-in financial statement designer to customize financial statements.
- **Open Access to Your Data:** Retrieve your QuickBooks data with ODBC compliant applications such as Microsoft® Excel or Access to see data just the way you want.
- **Remote Access:** Get real-time access to your QuickBooks data from any location using Windows Terminal Services.
- **Integration with Other Software:** Expand your capabilities with over 400 software applications from the QuickBooks Solutions Marketplace.
- **Huge Cost Savings:** Enterprise Solutions starts at \$3,000 for a 5-user license and a one year membership to the Full Service Plan – competitive systems can cost up to \$60,000.
- **It's QuickBooks Easy and Accountant Approved:** 9 out of 10 QuickBooks users would recommend QuickBooks to other small businesses.
- **Backed by Intuit:** Makers of QuickBooks Financial Software serving the needs of 2.6 million small businesses.

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Company & Financial Reports

Find out how well your company is doing financially.

Profit and Loss	
Ordinary Income/Expense	
Income	
Labor	4,252.00
Construction	
Subcontractors	8,832.38
Total Construction	8,832.38
Total Income	13,084.38
Gross Profit	13,084.38
Expense	
Job Expenses	
Equipment Rental	550.00
Job Materials	1,302.26
Total Job Expenses	1,852.26
Total Expense	1,852.26
Net Ordinary Income	11,232.12
Net Income	11,232.12

Example 1: Profit & Loss Standard

Income by Customer Summary	
Abercrombie, Kristy	
Family Room	881.19
Total Abercrombie, Kristy	881.19
Ecker Designs	
Office Repairs	1,219.69
Total Ecker Designs	1,219.69
Jacobsen, Doug	
Poolhouse	5,944.42
Total Jacobsen, Doug	5,944.42

Example 2: Income by Customer Summary

Profit & Loss

Report Name	What It Answers
Profit & Loss Standard	How much money did my company make or lose over a specific period of time?
Profit & Loss Detail	What are the year-to-date transactions (and totals) for each income and expense account, so I can determine what contributed to my company's net profit?
Profit & Loss Year to Date Comparison	How do my income and expenses for a recent period of time compare to the entire fiscal year to date?
Profit & Loss Previous Year Comparison	Is my company making more money now than for the same period a year ago?
Profit & Loss by Job	How much money is my company making or losing on each job?
Profit & Loss by Class	How much money did my company make or lose on each business segment that is tracked through QuickBooks classes?
Profit & Loss Unclassified	How much money did my company make or lose that is not tracked through QuickBooks classes?

Income & Expenses

Report Name	What It Answers
Income by Customer Summary	What is the gross profit (sales minus cost of goods sold) received from each customer?
Income by Customer Detail	What is the gross profit (sales minus cost of goods sold), broken down by transaction, received from each customer?
Expenses by Vendor Summary	What are my company's total expenses for each vendor?
Expenses by Vendor Detail	What are my company's total expenses, per transaction, for each vendor?
Income & Expense Graph	How does my company's income compare to expenses? What are the largest sources of income and expenses?

Balance Sheet & Net Worth

Report Name	What It Answers
Balance Sheet Standard	What is the value of my company (its assets, liabilities, and equity), showing me the individual balances for each account?
Balance Sheet Detail	What is the value of my company (its assets, liabilities, and equity), showing me the transactions and the starting and ending balances for each account?
Balance Sheet Summary	What is the value of my company (its assets, liabilities, and equity), showing me the total balance for each type of account?
Previous Year Comparison	How has the value of my company (its assets, liabilities, and equity), changed compared to the same date one year ago?
Net Worth Graph	How have my company's assets, liabilities, and equity (i.e., its net worth) changed over a specific period of time?

Cash Flow

Report Name	What It Answers
Statement of Cash Flows	What was the cash inflow (from profit and additional cash received) and cash outflow (cash spent) during a specific period of time?
Cash Flow Forecast	What income and expenses can I anticipate over the next few weeks from receivables, payables, and banking?

Balance Sheet	
ASSETS	
Current Assets	
Accounts Receivable	
Accounts Receivable	1,555.00
Total Accounts Receivable	<u>1,555.00</u>
Total Current Assets	<u>1,555.00</u>
TOTAL ASSETS	<u>1,555.00</u>
LIABILITIES & EQUITY	
Equity	
Net Income	1,555.00
Total Equity	<u>1,555.00</u>
TOTAL LIABILITIES & EQUITY	<u>1,555.00</u>

Example 3: Balance Sheet Standard

Statement of Cash Flows	
OPERATING ACTIVITIES	
Net Income	-23.00
Adjustments to reconcile Net Income to net cash provided by operations:	
Cal Oil Card	-112.80
Net cash provided by Operating Activities	<u>-135.80</u>
FINANCING ACTIVITIES	
Truck Loan	9,500.00
Opening Bal Equity	<u>-9,500.00</u>
Net cash provided by Financing Activities	<u>0.00</u>
Net cash increase for period	-135.80
Cash at beginning of period	<u>-500.00</u>
Cash at end of period	<u><u>-635.80</u></u>

Example 4: Statement of Cash Flows

Customers & Receivables Reports

Find out how much money your customers owe and when it is due.

	<u>Current</u>	<u>1 - 30</u>	<u>> 30</u>	<u>TOTAL</u>
Cook, Brian				
2nd story	488.30	0.00	0.00	488.30
Kitchen	5.95	0.00	700.00	705.95
Total Cook, Brian	494.25	0.00	700.00	1,194.25
Pretell Estates				
155 Wilks Blvd.	5.65	-361.00	990.00	634.65
Total Pretell Estates	5.65	-361.00	990.00	634.65
TOTAL	499.90	-361.00	1,690.00	1,828.90

Example 4: A/R Aging Summary

Abercrombie, Kristy		
Family Room	920.00	
Remodel Bathroom	-2,832.00	
Total Abercrombie, Kristy		-1,912.00
Cook, Brian		
2nd story	488.30	
Kitchen	705.95	
Total Cook, Brian		1,194.25
Ecker Designs		
Office Repairs	489.00	
Total Ecker Designs		489.00

Example 5: Customer Balance Summary

A/R Aging

Report Name	What It Answers
A/R Aging Summary	How much does each customer owe? How much of each customer's balance is overdue?
A/R Aging Detail	Which invoices or statement charges are due and overdue?
Account Receivable Graph	For the total amount owed by my customers, what proportion of that amount is overdue? (i.e., show me a graph of the information in the A/R aging summary report.)
Open Invoices	Which invoices or statement charges haven't been paid and when are they due?
Collections Report	Which customers are overdue, how much do they owe, and what are their phone numbers?

Customer Balance

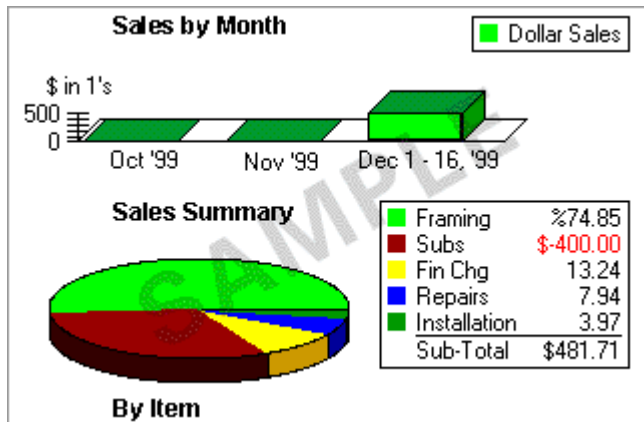
Report Name	What It Answers
Customer Balance Summary	How much does each customer owe?
Customer Balance Detail	What payments and invoices make up each customer's current balance?
Unbilled Cost by Job	What job-related expenses haven't been charged to customers?
Transaction List by Customer	What transactions has my company had with each customer?

Lists

Report Name	What It Answers
Customer Phone List	What is the phone number for each customer?
Customer Contact List	What is the contact information and current balance of each customer?
Item Price List	What is the price of each item or service my company sells?

Sales Reports

Find sales information related to customers, items, sales reps, pending sales, and sales orders.



Example 7: Sales Graph

Sales by Item Detail

Type	Name	Qty	Sales Price	Amount
Parts				
Lumber				
Rough				
Invoice	Pretell Real Estate	1	4,950.00	4,950.00
Invoice	Ecker Designs	1	700.00	700.00
Total Rough				5,650.00
Total Lumber				5,650.00
Total Parts				5,650.00
TOTAL				5,650.00

Example 8: Sales by Item Detail

Sales by Customer

Report Name	What It Answers
Sales by Customer Summary	What are the total sales for each customer and job?
Sales by Customer Detail	What are the sales to each customer and job, broken down by transaction?
Pending Sales	Which sales are marked as pending?
Sales Graph	Which month has the highest sales revenue? Which items, customers, or sales reps bring in the most income?

Sales by Item

Report Name	What It Answers
Sales by Item Summary	For each item or service: how many have been sold, what is the total dollar sales, and what is its percentage of my total sales? Which items and/or services bring in the most/least income?
Sales by Item Detail	What are the sales of each item, broken down by transaction?

Sales by Rep

Report Name	What It Answers
Sales by Rep Summary	What is the total sales for each sales representative?
Sales by Rep Detail	Which sales did each sales representative make?

Open Sales Orders

Report Name	What It Answers
Open Sales Orders by Customer	What are the open sales orders for each customer or job?
Open Sales Orders by Item	What are the open sales orders for each item?

Jobs, Time & Mileage Reports

Find out how well your company is doing at estimating jobs, how much time is spent on each job, and the mileage expenses for each vehicle or job.

Job Profitability Summary			
	Act. Cost	Act. Revenue	(\$) Diff.
Cook, Brian			
2nd story	15,985.89	15,308.00	-677.89
Kitchen			
Change Order #1	3,885.00	4,175.50	290.50
Kitchen - Other	2,505.80	5,998.00	3,492.20
Total Kitchen	6,390.80	10,173.50	3,782.70
Total Cook, Brian	22,376.69	25,481.50	3,104.81
TOTAL	22,376.69	25,481.50	3,104.81

Example 9: Job Profitability Summary

Job Estimates vs. Actuals Summary						
	Est. Cost	Act. Cost	(\$) Diff.	Est. Rev	Act. Rev	(\$) Diff.
Aber, Kris						
Kitchen	4,505.00	0.00	-4,505.00	4,792.00	0.00	-4,792.00
Bathroom	6,425.00	2,647.23	-3,777.77	7,409.50	3,917.50	-3,492.00
Total Aber	10,930.00	2,647.23	-8,282.77	12,201.50	3,917.50	-8,284.00
Ecker Des						
Office Rep	5,370.00	450.00	-4,920.00	5,757.50	489.00	-5,268.50
Total Ecker D	5,370.00	450.00	-4,920.00	5,757.50	489.00	-5,268.50
TOTAL	16,300.00	3,097.23	-13,202.77	17,959.00	4,406.50	-13,552.50

Example 10: Job Estimates vs. Actuals Summary

Jobs & Profitability

Report Name	What It Answers
Job Profitability Summary	What total amount has my company made or lost on each job?
Job Profitability Detail	For a particular job, what activities have generated the most (and least) profit? You'll be prompted to select the job for which you want to run this report.
Profit & Loss by Job	How much money is my company making or losing on each job?
Item Profitability	What total amount has my company made or lost on each inventory item, part, service, or expense for which we bill customers?
Unbilled Costs by Job	What job-related expenses haven't been charged to customers?

Job Estimates

Report Name	What It Answers
Job Estimates vs. Actuals Summary	How well does my company estimate the costs and revenue for each job?
Job Estimates vs. Actuals Detail	How well does my company estimate the costs and revenue for each aspect of a particular job?
Job Progress Invoices vs. Estimates	For each progress invoice, how much of the estimated amount has been billed?
Item Estimates vs. Actuals	How well did my company estimate the costs and revenue for each item, part, service, or expense for which we bill customers?
Estimates by Job	What estimates have been assigned to each customer or job?
Open Purchase Orders by Job	What purchase orders are currently open (i.e., have items still on order) for each job?

Time

Report Name	What It Answers
Time by Job Summary	How much time did my company spend on each job?
Time by Job Detail	How much time did my company spend on each aspect of each job?
Time by Name	How much time has each employee (or subcontractor) spent on each job?
Time by Item	How much time has my company spent on each service we provide?

Mileage

Report Name	What It Answers
Mileage by Vehicle Summary	For each vehicle, what is the total mileage and the mileage expense? What is the total miles for all vehicles?
Mileage by Vehicle Detail	What is the trip information for each vehicle, including mileage, trip date, mileage rate, and mileage expense? What is the total mileage and mileage expense for all vehicles?
Mileage by Job Summary	For each job, what is the total mileage and the billable amount?
Mileage by Job Detail	What is the trip information for each job, including the vehicle used, mileage, trip date, mileage rate, and mileage expense? What is the total mileage and mileage expense for all jobs?

Melton, Johnny:Dental office		
Framing	<u>20:30</u>	
Total Melton, Johnny:Dental office		20:30
Teschner, Anton:Sun Room		
Framing	82:00	
Removal	<u>38:00</u>	
Total Teschner, Anton:Sun Room		<u>120:00</u>
TOTAL		<u><u>140:30</u></u>

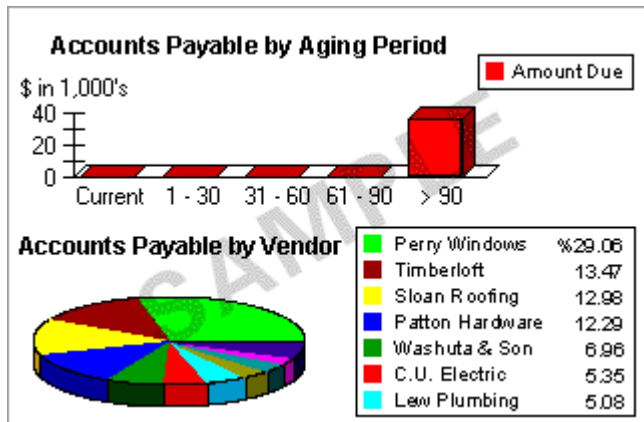
Example 11: Time by Job Summary

	<u>Miles</u>	<u>Billable Amount</u>
Freeman, Kirby		
Remodel Bathroom	<u>172.00</u>	<u>62.80</u>
Total Freeman, Kirby	172.00	62.80
Jimenez, Cristina		
Utility Shed	<u>28.00</u>	<u>10.23</u>
Total Jimenez, Cristina	28.00	10.23
Prentice, Adelaide		
Hippodrome Playhouse	<u>110.00</u>	<u>40.16</u>
Total Prentice, Adelaide	110.00	40.16
TOTAL	<u><u>310.00</u></u>	<u><u>113.19</u></u>

Example 12: Mileage by Job Summary

Vendors & Payables Reports

Find out how much money your company owes and how much of it is overdue.



Example 13: A/P Graph

Vendor Balance Summary

Lew Plumbing	1,200.00
Middlefield Drywall	2,400.00
Perry Windows & Doors	1,800.00
Wheeler's Tile Etc.	-1,075.00
TOTAL	<u>4,325.00</u>

Example 14: Vendor Balance Summary

A/P Aging

Report Name	What It Answers
A/P Aging Summary	How much does my company owe each vendor? How much of the balance for each vendor is overdue?
A/P Aging Detail	Which bills are due and overdue?
Accounts Payable Graph	For the total amount owed to vendors, what proportion of that amount is overdue? (i.e., show me a graph of the information in the A/P aging summary report.)

Vendor Balances

Report Name	What It Answers
Vendor Balance Summary	What is my company's current balance with each vendor?
Vendor Balance Detail	What transactions make up my company's current balance with each vendor?
Unpaid Bills Detail	How much does my company owe each vendor, and are any payments overdue?
Transaction List by Vendor	What transactions has my company had with each vendor?

1099

Report Name	What It Answers
1099 Summary	What amounts need to be reported for each vendor that receives a 1099-MISC form? Important: Check this report before you print the forms.
1099 Detail	Which vendor transactions are subject to reporting on the 1099-MISC form?

Sales Tax

Report Name	What It Answers
Sales Tax Liability	For my company's total sales, how much is taxable, at what rate, and how much sales tax is currently due to be paid?
Sales Tax Revenue Summary	For my company's total sales, how much is taxable? For the non-taxable sales, how much is for non-taxable labor?

Lists

Report Name	What It Answers
Vendor Phone List	What is the phone number for each vendor?
Vendor Contact List	What is the contact information and current balance for each vendor?

1099 Detail				
Type	Account	Original Amount	Paid Amount	Balance
C.U. Electric				
67-8909854				
Check	Equipment Rental	1,300.00	1,300.00	1,300.00
Check	Subcontractors	750.00	750.00	2,050.00
Total C.U. Electric			2,050.00	2,050.00
Gallion Masonry				
34-5628765				
Check	Subcontractors	850.00	850.00	850.00
Total Gallion Masonry			850.00	850.00
TOTAL			2,900.00	2,900.00

Example 15: 1099 Detail

Sales Tax Liability						
	Total Sales	Non-Taxable Sales	Taxable Sales	Tax Rate	Tax Collected	Sales Tax Payable As of 7-31-03
State Board						
East Bayshore	4,000.00	0.00	4,000.00	7.5%	300.00	300.00
San Domingo	7,500.00	5,000.00	2,500.00	8.5%	212.50	212.50
Total State Brd	11,500.00	5,000.00	6,500.00		512.50	512.50
TOTAL	11,500.00	5,000.00	6,500.00		512.50	512.50

Example 16: Sales Tax Liability

Purchase Reports

Find information about purchases and open purchase orders.

Type	Item	Qty	Price	Balance
City of Middlefield				
Check	Permit	1	175.00	175.00
Total City of Middlefield				175.00
Keswick Insulation				
Check	Window	1	250.00	250.00
Total Keswick Insulation				250.00
Middlefield Drywall				
Bill	Subcontractor	1	450.00	450.00
Bill	Subcontractor	1	750.00	1,200.00
Total Middlefield Drywall				1,200.00
TOTAL				1,625.00

Example 17: Purchases by Vendor Detail

Type	Name	Deliv Date	Amount
Purchase Order	McClain Appliances	02/29/2000	2,100.00
Purchase Order	Thomas Kitchen & Bath	01/31/2000	2,320.00
Purchase Order	Perry Windows & Doors	01/08/2000	810.00
Purchase Order	Timberloft Lumber	03/31/2000	6,075.00
Purchase Order	Perry Windows & Doors	02/05/2000	7,820.00
Purchase Order	Perry Windows & Doors	03/04/2000	2,325.00
Purchase Order	Patton Hardware Supplies	01/15/2000	3,469.20
Purchase Order	Larson Flooring	02/15/2000	4,750.00
Total			29,659.20

Example 18: Open Purchase Orders

Purchases by Vendor

Report Name	What It Answers
Summary	What are my company's total purchases from each vendor?
Detail	What are my company's total purchases, broken down by transaction, from each vendor?

Purchases by Item

Report Name	What It Answers
Summary	For each item or service, how many has my company bought, and what is the total amount spent?
Detail	What are my company's total purchases for each item and service, broken down by transaction?

Open Purchase Orders

Report Name	What It Answers
Open Purchase Orders	For all open purchase orders, what are the vendor name, PO number, amount, order date, and the expected delivery date?
Open Purchase Orders by Job	What purchase orders are currently open (i.e., have items still on order) for each job?

Inventory Reports

Find information about inventory value, stock status, and pending builds, including a worksheet for checking your physical inventory.

	On Hand	Avg Cost	Asset Value	% of Tot Asset	Price	Retail Value	% of Tot Retail
Cabinets							
Pulls	-32	0	0	0 %	0	0	0.0 %
Light Pine	-1	1,500	-1,500	100 %	1,799	-1,799	88.3 %
Cabinets	-17	0	0	0 %	14	-238	11.7 %
Total Cab	<u>-50</u>		<u>-1,500</u>	<u>100 %</u>		<u>-2,037</u>	<u>100.0 %</u>
TOTAL	<u>-50</u>		<u>-1,500</u>	<u>100 %</u>		<u>-2,037</u>	<u>100.0 %</u>

Example 19: Inventory Valuation Summary

	Description	Vendor	On Hand	Physical Count
Cabinets				
Cabinet Pulls	Cabinet Pulls	Patton Hardware	37	_____
Light Pine	Light pine	Patton Hardware	1	_____
Cabinets	Cabinets	Thomas Kitchen	17	_____
Cabinets - End				
Hardware				
Doorknobs Std	Doorknobs	Patton Hardware	4	_____
Lk Doorknobs	Locking	Patton Hardware	6	_____
Hardware			0	_____
Hardware - End				

Example 20: Physical Inventory Worksheet

Inventory Valuation

Report Name	What It Answers
Inventory Valuation Summary	What is the current asset and retail value of each inventory item?
Inventory Valuation Detail	Which transactions have affected the value of my inventory?

Inventory Stock Status

Report Name	What It Answers
Inventory Stock Status by Item	What is the detailed information about each inventory item? Includes stock on hand, to show if it's time to reorder.
Inventory Stock Status by Vendor	What is the detailed information about each inventory item, organized by vendor? Includes stock on hand, to show if it's time to reorder.
Physical Inventory Worksheet	A worksheet that you can use to check your physical inventory against your QuickBooks records.
Pending Builds	Which builds are marked as pending, and what is the detailed information for each of them?

Employees & Payroll Reports

Find information about your employees, payroll, and payroll-related expenses.

Payroll Summary			
Dan T. Miller			
	Hours	Rate	Jan '00
Employee Wages			
Gross Pay			
Salary	88		3,192.30
Total Gross Pay			3,192.30
Taxes Withheld			
Federal Withholding			-155.00
Medicare Employee			-46.29
Social Security Employee			-197.92
CA - Withholding			-46.27
Total Taxes Withheld			-445.48
Net Pay			2,746.82
Employer Taxes and Contributions			
Medicare Company			46.29
Social Security Company			197.92
Total Employer Taxes and Contributions			244.21

Example 21: Payroll Summary

Employee State Taxes Detail					
	SSN/Tax ID	Payroll Item	Inc Sub To Tax	Wage Base	Amount
Dan T. Miller					
	333-44-5555	CA Withholding	1,596.15	1,596.15	-21.29
Total Dan T. Miller			1,596.15	1,596.15	-21.29
Elizabeth N. Mason					
	569-87-1234	CA Withholding	538.44	538.44	-3.47
Total Elizabeth N. Mason			538.44	538.44	-3.47
Gregg O. Schneider					
	444-55-6666	CA Withholding	1,323.94	1,323.94	-46.74
Total Gregg O. Schneider			1,323.94	1,323.94	-46.74
TOTAL			3,458.53	3,458.53	-71.50

Example 22: Employee State Taxes Detail

Payroll

Report Name	What It Answers
Payroll Summary	What are the accumulated totals for the payroll items (taxes withheld, etc.) on each employee's recent paychecks?
Payroll Item Detail	What is the line-by-line breakdown of each recent payroll transaction by item?
Payroll Detail Review	What values are used to calculate individual payroll items on employee paychecks?
Payroll Transactions by Payee	Who received paychecks and what was the net pay? What payroll liability checks were written for payroll taxes and expenses?
Payroll Transaction Detail	What is the line-by-line breakdown of each recent payroll transaction by employee?
Payroll Liability Balances	What payroll-related taxes and fees does my company currently owe to the government and other agencies?
Payroll Item Listing	What is the latest information (amount, rate, annual limit, agency, etc.) for the line items in my company's payroll transactions?
Employee Earnings Summary	What are the total earnings and deductions for each employee?
Employee State Taxes Detail	What wage and withholding information do I need for my state payroll taxes?

Employee

Report Name	What It Answers
Employee Contact List	What is the contact information and social security number for each employee?
Employee Withholding	What is the federal and state withholding information for each employee?
Paid Time Off List	What are the sick and vacation time balances for each employee?

Workers Compensation

Report Name	What It Answers
Workers Comp Summary	How much workers compensation insurance does my company owe?
Workers Comp by Code & Employee	How much workers compensation insurance does my company owe for each employee?
Workers Comp by Job Summary	How much workers compensation insurance does my company owe for each job?
Workers Comp Detail	What is the breakdown of my company's workers compensation premiums, by transaction?
Workers Comp Listing	What are my company's workers compensation job classification codes and their rates?

Employee	Sick Available	Sick Used	Vac. Available	Vac. Used
Jenny Miller	40:00	24:00	46:00	36:00
John Donovan	0:00	0:00	6:45	0:00
Shane Hamby	0:00	40:00	33:45	22:00

Example 23: Paid Time Off List

Payroll Liabilities	
Federal Withholding	4,537.00
Medicare Employee	547.85
Social Security Employee	2,404.52
Federal Unemployment	19.14
Medicare Company	547.86
Social Security Company	2,404.51
CA - Withholding	0.00
CA - Disability Employee	0.00
CA - Unemployment Company	0.00
CA - Employee Training Tax	0.00
Health Insurance	125.00
Total Payroll Liabilities	<u>10,585.88</u>

Example 24: Payroll Liability Balances

Banking Reports

Find information about your banking transactions.

Deposit Detail			
Type	Name	Account	Amount
Payment	Teschner, Anton	Checking	1,200.00
TOTAL			0.00
Payment	Cook, Brian	Checking	4,225.41
TOTAL			0.00
Deposit		Checking	3,500.00
Payment	Teschner, Anton	Funds	-3,500.00
TOTAL			-3,500.00

Example 25: Deposit Detail

Reconciliation Discrepancy			
Last Changed	Reconciled Amount	Type of Change	Effect of Change
31 Mar 2002			
25 Jun 2002	-14.23	Amount changed	-1.59
2 Jun 2002	-245.00	Amount changed	12.00
TOTAL			10.41
31 May 2002			
2 Jun 2002	-19.78	Deleted	19.78
14 Jun 2002	-45.25	Amount Changed	-22.68
23 Jun 2002	-22.55	Uncleared	22.55
1 Jul 2002	305.00	Amount changed	45.00
TOTAL			64.65

Example 26: Reconciliation Discrepancy

Banking

Report Name	What It Answers
Deposit Detail	Lists all deposited and undeposited payments, including the customer who made the payment and how much of each payment was included in the deposit.
Check Detail	What checks have been written, including the details of each one?
Missing Checks	For a specified account, lists all checks that have been written so you can check for missing and duplicate check numbers. You can also use this report to check for duplicate or missing invoices in accounts receivable or payments in a current asset account.
Reconciliation Discrepancy	For a specified account, what reconciled transactions have been modified since this account was last reconciled? (You'll be prompted for some account information before you can display this report.)
Previous Reconciliation	What transactions were cleared or outstanding from a previous reconciliation? (You'll be prompted for some account information before you can display this report.)

Accountant & Taxes Reports

Find information related to accounting activities and income tax preparation.

General Ledger			
Type	Name	Amount	Balance
Checking			3,487.20
Check	Sergeant Ins	-675.00	2,812.20
Deposit		3,500.00	6,312.20
Total Checking		2,825.00	6,312.20
Accounts Receivable			21,189.59
Payment	Jacobsen, Doug	-2,000.00	19,189.59
Invoice	Cook, Brian	220.00	19,409.59
Total Accounts Receivable		-1,780.00	19,409.59

Example 27: General Ledger

Income Tax Summary	
Sch C	
Gross receipts or sales	101,727.84
Bad debts from sales/services	33.99
Car and truck expenses	255.10
Insurance, other than health	1,350.00
Rent/lease other bus. prop.	2,400.00
Repairs and maintenance	0.00
Utilities	351.63
Wages paid	17,293.75
Labor, cost of goods	20,129.00
Materials/supplies, COGS	28,759.70
Other costs, COGS	475.00
Tax Line Unassigned (balance sheet)	23,834.16

Example 28: Income Tax Summary

Account Activity

Report Name	What It Answers
Trial Balance	What is the ending balance for all accounts?
General Ledger	What is the recent activity in all my company's accounts, with beginning and ending balances for each account?
Transaction Detail by Account	What are the recent transactions for each account in my Chart of Accounts?
Journal	What are the most recent transactions, in chronological order?
Audit Trail	What changes affected my company's books during a specified accounting period? Who made the changes?
Closing Date Exception Report	What changes were made after the last closing date was set to transactions dated on or before that closing date?
Voided / Deleted Transactions	Which transactions have been voided or deleted?
Voided / Deleted Transactions History	What is the detailed history of voided and deleted transactions?
Transaction List by Date	What transactions were entered for a specified period of time?

Listing

Report Name	What It Answers
Account Listing	What are the names of each of my company's accounts? What is the current balance of each balance sheet account?
Fixed Asset Listing	For my company's fixed assets, what are the purchase date, description, and original cost of each asset?

Income Tax

Report Name	What It Answers
Income Tax Preparation	What tax line is assigned to each account in my chart of accounts?
Income Tax Summary	Based on tax line assignments, what amounts does my company need to report on its income tax forms?
Income Tax Detail	What transactions make up each amount on my company's income tax forms?

Budgets and Forecasts Reports

Find out how well your company is doing in meeting its budgeted income and expenses.

Budget vs. Actual				
	<u>Jan '00</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Labor	13,821.25	8,500.00	5,121.25	160.3%
Construction	21,756.00	1,200.00	20,556.00	1,813.0%
Total Income	35,377.25	9,700.00	25,677.25	364.7%
Gross Profit				
	35,377.25	9,700.00	25,677.25	364.7%
Expense				
Fuel	25.28	100.00	-74.72	25.3%
Bank Charges	25.00	15.00	10.00	166.7%
Total Expense	50.28	115.00	-64.72	43.7%
Net Ordinary Income	35,326.97	9,585.00	25,741.97	368.6%
Net Income	35,326.97	9,585.00	25,741.97	368.6%

Example 29: Budget vs. Actual

Forecast Overview		
	<u>Jan '00</u>	<u>Feb '00</u>
Ordinary Income/Expense		
Income		
Labor	8,500.00	10,000.00
Construction	1,200.00	900.00
Total Income	9,700.00	10,900.00
Gross Profit		
	9,700.00	10,900.00
Expense		
Fuel	100.00	120.00
Insurance	50.00	50.00
Total Expense	150.00	170.00
Net Ordinary Income	9,550.00	10,730.00
Net Income	9,550.00	10,730.00

Example 30: Forecast Overview

Budgets

Report Name	What It Answers
Budget Overview	What are my company's projected income and expenses for each month?
Budget vs. Actual	For the company as a whole, how do the actual income and expenses compare to what has been budgeted?
Profit & Loss Budget Performance	How do the actual income and expenses compare to what has been budgeted for the current month and year?
Budget vs. Actual Graph	Are my company's income and expenses over or under budget?

Forecasting

Report Name	What It Answers
Forecast Overview	What are my company's forecasted income and expenses for each month?
Forecast vs. Actual	For the company as a whole, how do the actual income and expenses or account balances compare to what has been forecasted?

List Reports

Find lists of useful information about your company.

Budget vs. Actual				
	Jan '00	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Labor	13,821.25	8,500.00	5,121.25	160.3%
Construction	21,756.00	1,200.00	20,556.00	1,813.0%
Total Income	35,377.25	9,700.00	25,677.25	364.7%
Gross Profit				
	35,377.25	9,700.00	25,677.25	364.7%
Expense				
Fuel	25.28	100.00	-74.72	25.3%
Bank Charges	25.00	15.00	10.00	166.7%
Total Expense	50.28	115.00	-64.72	43.7%
Net Ordinary Income	35,326.97	9,585.00	25,741.97	368.6%
Net Income	35,326.97	9,585.00	25,741.97	368.6%

Example 31: Customer Contact List

Forecast Overview		
	Jan '00	Feb '00
Ordinary Income/Expense		
Income		
Labor	8,500.00	10,000.00
Construction	1,200.00	900.00
Total Income	9,700.00	10,900.00
Gross Profit		
	9,700.00	10,900.00
Expense		
Fuel	100.00	120.00
Insurance	50.00	50.00
Total Expense	150.00	170.00
Net Ordinary Income	9,550.00	10,730.00
Net Income	9,550.00	10,730.00

Example 32: Vendor Phone List

Customer

Report Name	What It Answers
Customer Phone List	What is the phone number for each customer?
Customer Contact List	What is the contact information and current balance of each customer?

Vendor

Report Name	What It Answers
Vendor Phone List	What is the phone number for each vendor?
Vendor Contact List	What is the contact information and current balance for each vendor?

Employee

Report Name	What It Answers
Employee Contact List	What is the contact information and social security number for each employee?

Other Names

Report Name	What It Answers
Other Names Phone List	What are the phone numbers of the people on my Other Names list? What transaction names (such as ATM) are on the list?
Other Names Contact List	What is the contact information for each name?

Listing

Report Name	What It Answers
Account Listing	What are the names of each of my company's accounts? What is the current balance of each balance sheet account?
Item Price List	What is the price of each item or service my company sells?
Item Listing	What is the latest information (price, cost, quantity on hand, etc.) for each product or service that my company sells?
Payroll Item Listing	What is the latest information (amount, rate, annual limit, agency, etc.) for the line items in my company's payroll transactions?
Workers Comp Listing	What are my company's workers compensation job classification codes and their rates?
Fixed Asset Listing	For my company's fixed assets, what are the purchase date, description, and original cost of each asset?
Terms Listing	What are the due dates and discounts available for customer payments and payments to vendors?
To Do Notes	What tasks on my To Do list haven't been done yet?
Memorized Transaction Listing	What is the latest information for all memorized transactions?

Item	Type	On Hand	Price	Cost
Framing	Service	0	55.00	0
Installation	Service	0	35.00	0
Cabinets	Inventory Part	-37	0.00	0.00
Hardware	Inventory Part	-3	30.00	27.00
Counter	Non-inventory	0	1,899.98	1,750.00
Lumber:Decking	Non-inventory	0	220.00	0.00
Finance Chg	Other Charge	0	10.0%	0
San Domingo	Sales Tax Item	0	7.5%	0

Example 33: Item Listing

Item	Purchase Date	Purchase Description	Cost
Computer	03/31/2001	N600c Laptop	2,000.00
Desks & Chairs	03/31/2003	2 Desks and Chairs	1,000.00
Tow Truck	04/01/2003	Red with white pin...	10,000.00
Inter. Tow Truck	11/14/1992	Tow Truck	5,0000.00

Example 34: Fixed Asset Listing

Accountant Edition (42 Additional Reports)

Custom-built for accounting professionals and contains advanced bookkeeping, write-up and financial reporting tools.

Accountant Edition includes all the reports of QuickBooks 2006 programs including Simple Start, Pro, Premier and Premier Industry-specific editions. Plus, it includes the following accountant only reports located in the "Reports" selection on the Menu bar or via the Working Trial Balance tool:

Adjusted Trial Balance			
	Unadjusted Balance	Adjustments	Adjusted Balance
Checking	10,571.57		10,571.57
Savings	29,500.50	450.45	29,950.95
Tools & Equipment	5,030.00	1,130.00	6,160.00
Prepaid Insurance	600.00		600.00
Tow Truck	75.50	70.00	145.50
Building	800.00		800.00
Accum Depreciation	20.00		20.00
Cal Oil Card	45.00		45.00
Note Payable	36.30	22.40	58.70
TOTAL	48,678.87	1,672.85	48,351.72

Example A: Adjusted Trial Balance

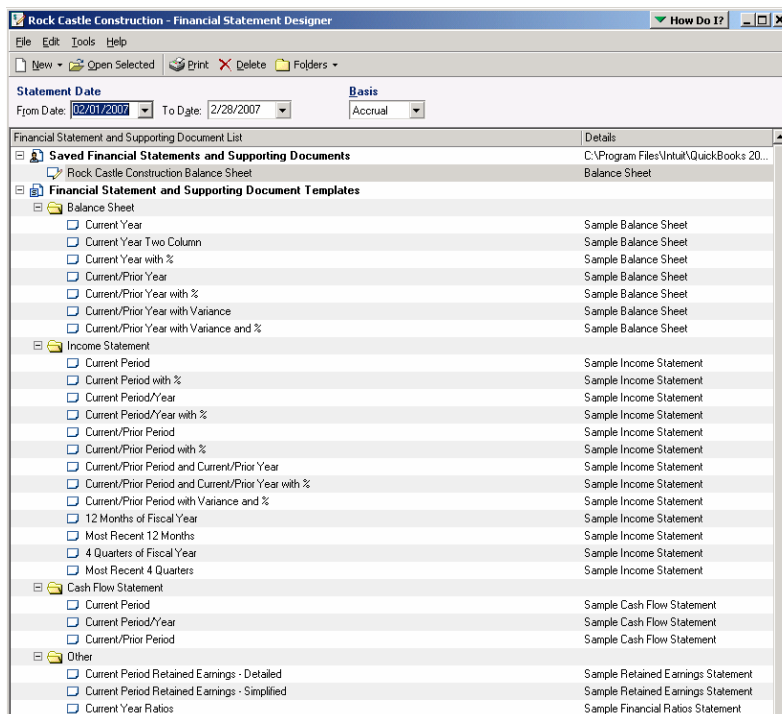
Adjusting Journal Entries				
Type	Name	Account	Debit	Credit
Check	Reyes Properties	Checking		1,200.00
	Reyes Properties	Rent	1,200.00	
Bill Pmt - Check	Larson Flooring	Checking		2,700.00
	Larson Flooring	Accounts Pay	2,700.00	
Credit Card Charge	Bayshore CalOil	Cal Oil Card		23.50
	Bayshore CalOil	Fuel	23.50	
			23.50	23.50

Example B: Adjusting Journal Entries

In addition, Accountant Edition includes a Financial Statement Designer and a Fixed Asset Manager that provide the following benefits. Locate these features in the "Accountant" selection on the Menu bar.

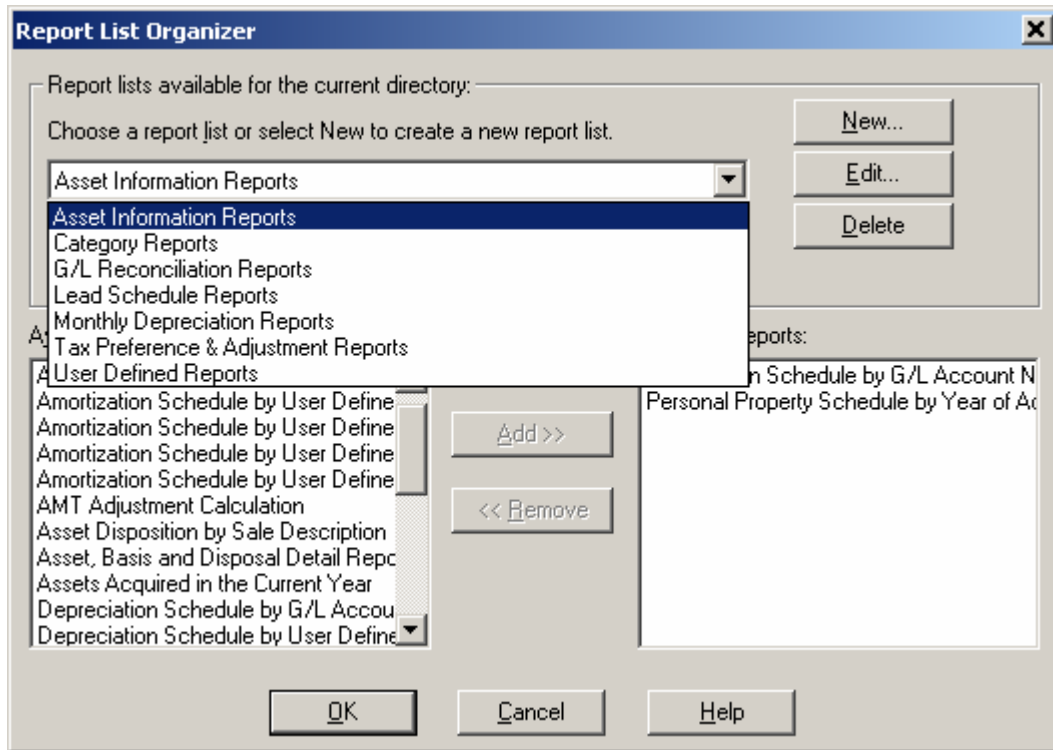
Financial Statement Designer

- Format statements to meet specific client needs using built-in spreadsheet-like tools.
- Create or customize title pages, notes and compilation letters using the integrated document editor.
- Choose from over **20 financial statement layouts** including balance sheets, income statements, cash flow statements and financial ratios reports.
- Save financial statements as PDF files or export them to Excel.



Fixed Asset Manager

- **Enter Fixed Assets.** Record asset purchases and sales or import your clients' Fixed Asset List.
- **Calculate Depreciation.** Compute depreciation for up to six asset bases, including federal, state, book and AMT. Compute Section 179 expense and luxury auto limitations. Project depreciation for the life of the asset. Automatically create journal entries for depreciation, as well as gains and losses from asset sales. Receive IRS tax updates throughout the year.
- **Print Reports.** Print **20 different reports**, including asset schedules and property tax listings.



Contractor Edition (19 Additional Reports)

Custom-built for contractors with advanced job costing helps you make more money from your jobs.

Job Costs by Vendor				
Name	Date	Memo	Account	Amount
First National Bank...				
First National Ba...	11/02/2003	Bank S...	6060-B...	12.00
First National Ba...	11/02/2003	Bank S...	6060-B...	180.00
Total First National...				192.00
Franchise Tax Boa...				
Franchise Tax...	11/09/2003		6820-T...	227.00
Total Franchise Ta...				227.00
Green Gas and Ele...				
Green Gas and...	11/01/2003		6970-U...	165.00
Total Green Gas a...				165.00

Example C: Job Costs by Vendor

Unpaid Bills by Job			
Type	Source Name	Due Date	Open Balance
Albrecht, Henry			
Cottage-New Construction			
Bill	Color-Brite Paint C...	01/11/2004	1,163.04
Bill	Laurel's Cabinets	01/14/2004	12,532.00
Bill	Chidester Marble...	01/19/2004	10,986.00
Bill	Chidester Marble...	01/19/2004	3,730.00
Bill	Lipp's Landscapi...	01/09/2004	12,085.03
Total Cottage-New Construction			40,496.07
Total Albrecht, Henry			40,496.07
TOTAL			40,496.07

Example D: Unpaid Bills by Job

Job Costs & Bills

Report Name	What It Answers
Job Status	What is the status of all active jobs?
Job Costs by Vendor & Job Summary	What are my company's job-related expenses for each vendor, subtotaled by job?
Job Costs by Vendor & Job Detail	What are my company's job-related expenses for each vendor, subtotaled by job? What are the transactions for those expenses?
Job Costs by Job & Vendor Summary	What are my company's job-related expenses for each job, subtotaled by vendor?
Job Costs by Job & Vendor Detail	What are my company's job-related expenses for each job, subtotaled by vendor? What are the transactions for those expenses?
Job Costs Detail	What are the expenses my company has incurred for each job?
Cost to Complete by Job Summary	What is the expected cost to complete all of my jobs? How much is each job over or under estimate?
Cost to Complete by Job Detail	What is the expected cost to complete a particular job, and what should it cost to complete each item of that job? How much is each item over or under estimate?
Unpaid Bills by Job	For each job, which bills haven't been paid?
Unpaid Job Bills by Vendor	For each vendor, which bills haven't been paid?
Expenses Not Assigned to Jobs	What are the expenses that haven't been assigned to a customer or job?

Billed/Unbilled Hours

Report Name	What It Answers
By Person	How much time has each employee or subcontractor worked? What is the billable status of that time?
By Person & Job	How much time has each employee or subcontractor spent on each job? What is the billable status of that time?
By Person & Activity	How much time has each employee or subcontractor spent on each job and item? What is the billable status of that time?

Open Purchase Orders

Report Name	What It Answers
Open Purchase Orders by Vendor	What are the open purchase orders, by vendor?
Open Purchase Orders by Vendor Detail	What are the open purchase orders, by vendor, including detailed information about each transaction?

Other

Report Name	What It Answers
Certified Payroll - Box 1 Employee Information	What is each employee's social security number and address for filling out Box 1 of a Certified Payroll Report?
Vendor Account Information	What is the detailed information about each vendor, including balance and contact information?
Customer Account Information	What is the detailed information about each customer, including billing and contact information?

Manufacturing & Wholesale Edition (11 Additional Reports)

Customized tools for manufacturers & wholesalers to streamline workflow and manage finances more effectively.

Sales Volume by Customer	
<u>Jan - Dec, 2008</u>	
Prentice Pools	295,787.50
Retail Homeowners	172,577.00
Regina French Homes	40,189.56
Pete Harbin Contractor	35,827.50
Steve Box Home Builder	32,002.50
Butch Brown Home Builder	30,982.50
TOTAL	607,366.56

Example E: Sales Volume by Customer

Sales by Product			
	<u>Qty</u>	<u>Amount</u>	<u>% of Sales</u>
Inventory			
POCO-FG	11.00	26,850.00	5.7%
POCO-AQ	16.00	33,750.00	7.2%
POCO-DB	15.00	31,750.00	6.7%
POCO-LB	29.00	57,625.00	12.2%
Total Inventory	149,975.00		33.09%
Assembly			
3000-UJL	17.00	104,625.00	22.2%
2000-PT	21.00	109,500.00	23.2%
1000-MC	48.00	107,850.00	22.9%
Total Assembly	321,975.00		66.91%
TOTAL	471,950.00		100.0%

Example F: Sales by Product

Sales

Report Name	What It Answers
Sales by Rep Detail	Which sales did each sales representative make?
Sales by Product	What are my company's best-selling products? Which products have brought in the most revenue?
Sales by Customer Type	Which group of customers provides my company with the most sales revenue?
Sales Volume by Customer	Which customers bring in the most revenue?
Sales By Class & Item Type	How much does my company make on each item type, listed by class?
Profitability by Product	Which products are most profitable?

Open Sales Orders

Report Name	What It Answers
Open Sales Orders by Customer	What are the open sales orders for each customer or job?
Open Sales Orders by Item	What are the open sales orders for each item?

Other

Report Name	What It Answers
Inventory Reorder Report by Vendor	What items, from each vendor, do I need to reorder?
Assembly Bill of Materials Report	What components parts are included in my Bill of Materials? What is the cost of these components?
Open Purchase Orders by Item	What are the open purchase orders for each item?

Forms & Worksheets

Report Name	What It Answers
Return Materials Authorization (RMA) Form	Use this form to capture data on which items are being returned, who is returning them, and why they are being returned.
Damaged Goods Log	Use this form to document inventory items that are being scrapped so that you can adjust your inventory accordingly.
Non-conforming Materials Worksheet	Use this form to document which items are being returned to your vendors, and why.
Physical Inventory Worksheet	When it's time to do a physical inventory, use this printout to record the actual quantity on the shelves and compare it to the quantity in QuickBooks.

Nonprofit Edition (8 Additional Reports)
 Customized tools for Nonprofits to help them manage their organization's finances more effectively, efficiently & easily.

	◊ Jan 1 - Dec 15, 07 ◊	% of Column ◊
Jasmine Park	6,895.00	12.5%
Raj, Shoba	5,742.50	10.4%
Durbin Consulting	5,520.00	10%
Lee, Kirk	5,305.00	9.6%
Cendana, Benit	5,210.00	9.4%
Dowden, John	4,130.00	7.5%
Ruff, Bryan	4,115.00	7.5%
Hopkins Chiropractic	3,850.00	7%
Burt, Jon	2,275.00	4.1%
Bolinski, Margaret	1,762.50	3.2%

Example G: Biggest Donors / Grants Report

	◊ Dec 15, 07 ◊	◊ Dec 15, 06 ◊	\$ Change	% Change
ASSETS				
Current Assets				
Checking Savings				
Checking	15,403.43	15,718.69	-235.26	-1.5%
Savings	18,507.13	20,500.00	-3,992.87	-19.5%
Total Checking Savings	31,990.56	36,218.69	-4,228.13	-11.7%
Accounts Receivable				
Accounts Receivable	20,384.70	0.00	20,384.70	100.0%
Total Accounts Receivable	20,384.70	0.00	20,384.70	100.0%
Other Current Assets				
Cash on Hand	1,062.00	-2,000.00	3,062.00	153.1%
Undeposited Funds	4,732.50	0.00	4,732.50	100.0%
Total Other Current Assets	5,794.50	-2,000.00	7,794.50	389.7%

Example H: Statement of Financial Position

Nonprofit Specific Reports

Report Name	What It Answers
Biggest Donors / Grants	Who are my biggest donors and what were their total contributions?
Budget vs. Actual by Donors / Grants	How much money was contributed by each donor, and how much of that money has been spent versus what was budgeted?
Budget vs. Actual by Program / Projects	How much money was contributed to and spent on each program versus what was budgeted?
Donors / Grants Summary	How much money was contributed by each donor or grant and how much of that money has been spent?
Programs / Projects Summary	How much money was contributed to and spent on each program?
Statement of Financial Income & Expense	What money came in (income) and how it was spent (expense)?
Statement of Financial Position	What is the financial position of my organization at any point in time?
Statement of Functional Expenses (990)	What are my expenses and how can I show that information to my board, major donors, and other important funders?

	◊ Unclassified ◊	TOTAL ◊
Retained Earnings	3,581.95	3,581.95
Advertising	275.00	275.00
Car and Truck Expenses	50.00	50.00
Commissions and fees	300.00	300.00
Contract labor	985.00	985.00
Customer discounts and refunds	35.00	35.00
Fuel	985.53	985.53
Insurance (other than health)	608.39	608.39
Interest (other than mortgage)	1,568.00	1,568.00
Office expenses	2,620.32	2,620.32
Postage and Delivery	15.00	15.00

Example I: Statement of Functional Expenses (990)

Professional Services Edition (17 Additional Reports)
 Perfect for Consultants, Engineers, Architects, Attorneys, Designers, Ad Agencies, and more.

Project Costs Detail			
Source Name	Date	Memo	Amount
Tingey Health Care Project #05			
Brenda's Connectors	11/11/2007	Reimbursement	48.00
Brenda's Connectors	11/28/2007	Reimbursement	30.00
Graham, Jonathan	11/02/2007	Direct Labor	52.11
Graham, Jonathan	11/02/2007	Direct Labor	208.33
Graham, Jonathan	11/02/2007	Direct Labor	156.25
Graham, Jonathan	11/02/2007	Direct Labor	520.83
Graham, Jonathan	11/02/2007	Direct Labor	2.92
Graham, Jonathan	11/02/2007	Direct Labor	11.74
Total Project #05			1030.18
Total Tingey Healthcare			1030.18

Example J: Project Costs Detail

Project Status			
Customer	Status	Type	Projected End
Bowden Company			
Bowden Company: Project #4	In Progress	Fee for Services	05/07
Karen Peacock			
Karen Peacock: Project #1	Closed	Fee for Services	02/06
Karen Peacock: Project #2	Closed	Fee for Services	03/06
Tingey Health			
Tingey Health: Project #5	In Progress	Fee for Services	08/07
Hamby Imaging			
Hamby Imaging: Project #1	Awarded	Contract	11/07

Example K: Project Status

Projects

Report Name	What It Answers
Project Costs Detail	What expenses has my company incurred for each project?
Unbilled Expenses by Project	What expenses incurred for each project haven't been billed?
Expenses Not Assigned to Projects	What expenses haven't been assigned to a customer or project?
Billed vs. Proposal by Project	How well did estimated income match actual income for each project?
Open Balances by Customer / Project	Which invoices or statement charges haven't been paid, and when are they due?
A/R Aging Detail by Class	For each class (for example, for each partner), which invoices or statement charges are due and overdue?
Project Status	What is the status of all active projects?
Project Contact List	What is the contact information and balance for each customer or project?

Billed / Unbilled Hours

Report Name	What It Answers
Billed / Unbilled Hours by Person	How much time has each employee or subcontractor worked? What is the billable status of that time?
Billed / Unbilled Hours by Person & Project	How much time has each employee or subcontractor spent on each project? What is the billable status of that time?
Billed / Unbilled Hours by Person & Activity	How much time has each employee or subcontractor spent on each job and item? What is the billable status of that time?

Job Costs & Bills

Report Name	What It Answers
Job Costs by Vendor & Job Summary	What are my company's job-related expenses for each vendor, subtotaled by job?
Job Costs by Vendor & Job Detail	What are my company's job-related expenses for each vendor, subtotaled by job? What are the transactions for those expenses?
Job Costs by Job & Vendor Summary	What are my company's job-related expenses for each job, subtotaled by vendor?
Job Costs by Job & Vendor Detail	What are my company's job-related expenses for each job, subtotaled by vendor? What are the transactions for those expenses?
Cost to Complete by Job Summary	What is the expected cost to complete all of my jobs? How much is each job over or under estimate?
Cost to Complete by Job Detail	What is the expected cost to complete a particular job, and what should it cost to complete each item of that job? How much is each item over or under estimate?

	Billed	Unbilled	Not Billable	Nov 07
Chapman, Natalie	84.00	0.00	92.00	176.00
Graham, Jonathan	80.00	0.00	0.00	80.00
Wood, Deborah	79.00	0.00	125.00	204.00
TOTAL	243.00	0.00	217.00	460.00

Example L: Billed / Unbilled Hours by Person

Retail Edition (10 Additional Reports)

Designed specifically to help retailers manage sales, inventory and customer information.

	Nov 31, 07	Dec 31, 07	\$ Chg	% Chg
Income				
Sales	48,228.55	63,234.78	15,006.23	31.1%
Total Income	48,228.55	63,234.78	15,006.23	31.1%
COGS				
COGS	26,525.70	33,514.43	6,988.73	26.3%
Total COGS	26,525.70	33,514.43	6,988.73	26.3%
Gross Profit	21,702.85	29,720.35	8,017.50	36.9%
Expense				
Payroll	18,326.85	25,293.91	6,967.06	38.0%
Total Expense	18,326.85	25,293.91	6,967.06	38.0%
Net Income	3,376.00	4,426.43	1,050.44	31.1%

Example M: Profit & Loss Monthly Comparison

	Jan 07	Feb 07	Mar 07	TOTAL
Chidester, Jim	45.00	1,564.00	1,684.00	3,293.00
Lamb, Brad	369.00	687.00	98.00	1,154.00
Lee, Laurel	357.00	0.00	346.00	703.00
Lucchini, Bill	400.00	0.00	314.00	714.00
Nguyen, Tuan	584.00	786.00	0.00	1,370.00
Rice, Linda	2,897.00	1,305.00	489.00	4,691.00
TOTAL	4,652.00	4,342.00	2,931.00	11,925.00

Example N: Monthly Sales by Customer

Company & Financial

Report Name	What It Answers
Profit & Loss Monthly Comparison	How does my company's profit and loss for this month compare to last month?
Balance Sheet Monthly Comparison	How does my company's balance sheet compare to last month? Is my company's financial condition improving?

Sales

Report Name	What It Answers
Sales Graph	Which month has the highest sales revenue? Which items, customers, or sales reps bring in the most income?
Monthly Sales by Customer	If my company tracks sales by customer, who were the best customers and what was their sales activity over the last fiscal year?
Gross Margin by Inventory Item	If my company records each sales transaction, what is its gross margin for each inventory item?

Customers & Receivables

Report Name	What It Answers
Customer Payments by Payment Item	What methods are my customers using to provide payment? What are the monthly payments trends from the past year?
Estimates by Customer	What outstanding estimates does my company have for each customer?

Vendors

Report Name	What It Answers
Bills by Due Date	What bills are due and when? Which bills are due first?
Sales Tax Liability	For my company's total sales, how much is taxable, at what rate, and how much sales tax is currently due to be paid?
Purchase Volume by Vendor	From which vendors does my company purchase the most goods?
Vendor Returns Summary	Which vendors generate the largest volume of returned goods?
Vendor Returns Detail	What goods are most commonly returned to each vendor?
Open Purchase Orders by Vendor	What are the open purchase orders, by vendor?
Accounts Payable Graph	For the total amount owed to vendors, what proportion of that amount is overdue?

Vendor Returns Summary	
	<u>Jan 19, 07</u>
Carr Computers	321
Duncan Distributors	189
Karpas Games	1,756.00
Mullen Merchandise	654
Pace Electronics	135
Sierra Software	<u>0</u>
	<u><u>3,055.00</u></u>

Example O: Vendor Returns Summary