

Larry's Landscaping & Garden Supply
Profit & Loss Forecast Overview
 October 2008 through September 2009

	<u>Oct 08</u>	<u>Nov 08</u>	<u>Dec 08</u>	<u>Jan 09</u>	<u>Feb 09</u>	<u>Mar 09</u>	<u>Apr 09</u>
Ordinary Income/Expense							
Income							
Discounts							
Landscaping Services							
Design Services							55.00
Job Materials							
Misc Materials					11.25		
Decks & Patios	0.00						
Fountains & Garden Lighting	327.00				1,885.00		1,409.99
Plants and Sod			431.25		798.00		534.00
Sprinklers & Drip systems			1,328.50		248.75		1,016.20
Total Job Materials	327.00		1,759.75		2,943.00		2,960.19
Labor							
Installation	585.00	480.00	935.00	480.00	795.00	1,020.00	2,840.00
Maintenance & Repairs		250.00	150.00	215.00	35.00		140.00
Total Labor	585.00	730.00	1,085.00	695.00	830.00	1,020.00	2,980.00
Total Landscaping Services	912.00	730.00	2,844.75	695.00	3,773.00	1,020.00	5,995.19
Retail Sales	33.80		130.26		30.82		
Service			485.00				650.00
Total Income	945.80	730.00	3,460.01	695.00	3,803.82	1,020.00	6,645.19
Cost of Goods Sold							
Cost of Goods Sold	176.00		1,039.80		329.35		986.55
Total COGS	176.00		1,039.80		329.35		986.55
Gross Profit	769.80	730.00	2,420.21	695.00	3,474.47	1,020.00	5,658.64
Expense							
Payroll Expenses				11,674.29	11,703.05	11,844.80	11,460.24
Automobile							
Fuel	98.76	97.48	133.50	80.05	101.75	129.00	102.50
Total Automobile	98.76	97.48	133.50	80.05	101.75	129.00	102.50
Bank Service Charges	25.50	25.50	25.50	25.50	25.50	25.50	25.50
Delivery Fee							25.00
Depreciation							
Insurance							
Interest Expense	132.35	127.16	121.91	116.62	111.28	105.89	100.46
Job Expenses							
Equipmental Rental							
Job Materials							
Decks & Patio			1,150.00				
Plants & Sod							37.00
Total Job Materials			1,150.00				37.00
Total Job Expenses			1,150.00				37.00

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Mileage Reimbursement				0.00	0.00	0.00	0.00
Miscellaneous							
Office Supplies							
Repairs							
Computer Repairs							
Total Repairs							
Utilities							
Gas and Electric	137.50	133.26	143.33	156.22	122.51	113.89	118.50
Telephone	45.00	51.60	74.16	66.56	52.48	72.74	81.09
Water	25.32	22.16	24.07	26.89	27.80	29.78	33.56
Total Utilities	207.82	207.02	241.56	249.67	202.79	216.41	233.15
Total Expense	464.43	457.16	1,672.47	12,146.13	12,144.37	12,321.60	11,983.85
Net Ordinary Income	305.37	272.84	747.74	-11,451.13	-8,669.90	-11,301.60	-6,325.21
Other Income/Expense							
Other Income							
Interest Income			6.58				
Total Other Income			6.58				
Net Other Income			6.58				
Net Income	305.37	272.84	754.32	-11,451.13	-8,669.90	-11,301.60	-6,325.21

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	May 09	Jun 09	Jul 09	Aug 09	Sep 09	TOTAL Oct '08 - Sep 09
Ordinary Income/Expense						
Income						
Discounts		-11.98				-11.98
Landscaping Services						
Design Services			220.00	55.00		330.00
Job Materials						
Misc Materials						11.25
Decks & Patios			470.00			470.00
Fountains & Garden Lighting			510.00	847.50	300.00	5,279.49
Plants and Sod	396.00	359.75	777.00	1,796.00	198.00	5,290.00
Sprinklers & Drip systems			339.75	866.75	529.00	4,328.95
Total Job Materials	396.00	359.75	2,096.75	3,510.25	1,027.00	15,379.69
Labor						
Installation	1,441.00	1,411.00	2,211.00	2,841.00	2,911.00	17,950.00
Maintenance & Repairs	108.50	35.00	70.00	541.50	40.00	1,585.00
Total Labor	1,549.50	1,446.00	2,281.00	3,382.50	2,951.00	19,535.00
Total Landscaping Services	1,945.50	1,805.75	4,597.75	6,947.75	3,978.00	35,244.69
Retail Sales	13.41		27.84	165.44		401.57
Service	378.00			900.00		2,413.00
Total Income	2,336.91	1,793.77	4,625.59	8,013.19	3,978.00	38,047.28
Cost of Goods Sold						
Cost of Goods Sold			544.38	967.69	512.96	4,556.73
Total COGS			544.38	967.69	512.96	4,556.73
Gross Profit	2,336.91	1,793.77	4,081.21	7,045.50	3,465.04	33,490.55
Expense						
Payroll Expenses	11,391.31	16,948.46	11,356.45	11,385.16	11,298.98	109,062.74
Automobile						
Fuel	101.50	130.75	102.00	130.70	48.50	1,256.49
Total Automobile	101.50	130.75	102.00	130.70	48.50	1,256.49
Bank Service Charges	25.50	25.50	25.50	25.50	25.50	306.00
Delivery Fee		25.00	25.00	85.00		160.00
Depreciation					575.00	575.00
Insurance	100.00	100.00	100.00	100.00	100.00	500.00
Interest Expense	94.97	89.43	83.84	78.20	72.51	1,234.62
Job Expenses						
Equipmental Rental			48.90			48.90
Job Materials						
Decks & Patio			390.00			1,540.00
Plants & Sod	432.00			-220.00		249.00
Total Job Materials	432.00		390.00	-220.00		1,789.00
Total Job Expenses	432.00		438.90	-220.00		1,837.90

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	<u>May 09</u>	<u>Jun 09</u>	<u>Jul 09</u>	<u>Aug 09</u>	<u>Sep 09</u>	<u>TOTAL</u> <u>Oct '08 - Sep 09</u>
Mileage Reimbursement	0.00	0.00	0.00	0.00	0.00	0.00
Miscellaneous				847.00		847.00
Office Supplies	25.87		270.00			295.87
Repairs						
Computer Repairs					75.00	75.00
Total Repairs					75.00	75.00
Utilities						
Gas and Electric	121.46	125.66	141.15	158.74	132.40	1,604.62
Telephone	67.55	59.48	45.00	45.00	45.00	705.66
Water	38.75	44.12	52.15	57.38	54.63	436.61
Total Utilities	227.76	229.26	238.30	261.12	232.03	2,746.89
Total Expense	12,398.91	17,548.40	12,639.99	12,692.68	12,427.52	118,897.51
Net Ordinary Income	-10,062.00	-15,754.63	-8,558.78	-5,647.18	-8,962.48	-85,406.96
Other Income/Expense						
Other Income						
Interest Income						6.58
Total Other Income						6.58
Net Other Income						6.58
Net Income	-10,062.00	-15,754.63	-8,558.78	-5,647.18	-8,962.48	-85,400.38